



Blue & Gold Triangle

December, 1990

Volume 1 Number 2



Award of Merit
Marlene Fichter



Efficiency Gavel
Phi Alumni Chapter



Efficiency Cup
Alpha Chapter



Outstanding Collegiate
Tammy Mann



Distinguished Service Citation
Marilyn Haberle



Vanguard Leadership Award
Mary Gear

WINNERS CIRCLE



Blue & Gold Triangle

December, 1990
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The Blue and Gold Triangle is the official publication of Lambda Kappa Sigma, International Pharmacy Fraternity, published quarterly by Lambda Kappa Sigma.

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PRESIDENT'S MESSAGE

Each biennial convention we finish the work of one biennium and start the planning for a new biennium. As I look back on the 1988-1990 biennium and the culmination of all the hard work in the success of the 31st Biennial Convention, I remember the oath the Grand Council Officers made before the convention body at the installation ceremony. I think of the work we must do together to implement the mandates of the convention and the planning for the future of Lambda Kappa Sigma. At the installation of the officers, we the Grand Council and I your President, made a pledge to you - to discharge faithfully and cheerfully the duties of the office to which I (we) have been elected. Sisters you made a pledge (or those present on your behalf) to sustain the officers, fully, freely and cheerfully in all lawful endeavors on their part to advance the interests and welfare of the Fraternity. We must work together to see the mandates of the 31st Biennial Convention become a part of our Fraternity and to develop plans for our future.

Several important by-law changes were approved by the delegates. We are set apart from social fraternities by our professional focus. Pledging and the association of hazing with this process is negatively viewed by society and is illegal in some of our states. Because of this negative connotation and our wish to present our professional image to society the convention body voted to eliminate pledging. Not just the word but the process. An educational learning process about the operation of the Fraternity and what it stands for will be held during orientation. A committee has already been implemented to develop an orientation manual.

Another by-law change was in the composition of Grand Council. Your Grand Council now has seven voting members - Past President, President, Vice President - Alumni, Vice President - Collegiate, Secretary, Treasurer and Student Representative. This should enable the Grand Council to operate

more efficiently and to have direct student input as well as continuity with the Past President as a member of the council. The student representative will work with a committee composed of one student from each region. This committee was elected at the Convention. The Regional Supervisors, seven in number, were appointed by Grand Council. Regional Supervisors will function the same as in the past biennium but will not have to spend as much time at Grand Council meetings although they will be welcome to attend meetings and will have input into decisions.

These two historic changes will redirect our focus at professionalism and efficient operation but we need your help. I have appointed committees composed of those who have indicated an interest. This is where the real work of an organization gets done. If you were not appointed to a committee but would like to help please let me know and I'll add you to a committee or include you when a new committee is formed. The committees are listed in the Member Manual. We need the input of all our sisters, collegiate and alumni, please tell us what you want from Lambda Kappa Sigma.

Convention was a time for business of the Fraternity. It was also a time for fun, renewing old friendships and making new ones. It was a time for becoming a part of history and realizing we are sisters in a vibrant and moving present, a solid and important past with a bright and progressive future. The motto for the 31st Biennial Convention in Lexington, Kentucky, "Off and Running" is the way we will get this new biennium off from the starting gate and we will have another winning biennium with your help.

When I think of the previous Grand Presidents, I am awed to follow in their footsteps. I will endeavor to continue the direction and the progress they have set for our Fraternity and with your help, sisters, we will succeed. I am honored to serve you.

Fraternally,
Marilyn F. Harris, Ph.D

FOCUS ON THE 1990 - 1992 GRAND COUNCIL

**By:ChristinePerry,
Alpha Chapter**

At the 31st Biennial Convention in Lexington, Kentucky, Lambda Kappa Sigma members elected a new Grand Council which will lead LKS into the 90's. Grand Council is committed and dedicated to the future of LKS and women in pharmacy. Included is a brief biography of the 1990-1992 Grand Council members, as well as their goals for the biennium.

Grand President- Marilyn Harris, Ph.D.

Dr. Marilyn Harris, our newly elected Grand President, is Director of Professional Degree Programs and Associate Professor of Pharmacy Administration at Duquesne University. In 1984, she was recipient of the Award of Merit and was Vice-President for Alumni during the 1988-90 biennium. A member of Tau Chapter, Marilyn is also active in AACP and serves on APhA's Committee on Women's Affairs. This biennium, Marilyn will be calling on your commitment to LKS. She will direct our efforts at reactivating and chartering both collegiate and alumni chapters thereby helping our Fraternity expand. Marilyn believes this can be accomplished by hard work, communication and professionalism.

Grand Vice-President for Alumni- Barbara Hayes, Ph.D.

Dr. Barbara Hayes is an Associate Professor of Pharmacology at the Texas Southern University College of Pharmacy and Health Sciences. She is a member of AACP, Academy of Pharmaceutical Research and Science, American Association for the Advancement of Science, and Rho Chi. A member of Alpha Sigma Chapter, Barbara has made several presentations on stress management to organizations around the country. Barbara's goals are to keep the alumni interested, active, and involved by continuing to provide programs and services which benefit the

Continued page 9

Exceptional Women in Pharmacy

Name: Jane C.I. Hirsh

Title: President

Company: Copley Pharmaceutical, Inc.

LKS Affiliation: Alpha Beta Chapter, University of Connecticut

Roots: Grandfather was a pharmacist and Father was a manufacturing chemist. Mother worked with father in business and was a housewife.

How She Got Started: Graduate of University of Connecticut School of Pharmacy in 1965. Residency at Yale New Haven Hospital then worked with medical team at Massachusetts General Hospital in the Mosaic program. Chief Pharmacist at Shriners Burn Institute in Boston, MA on part time basis while founding Copley Chemical Company supplying commercially unavailable compounded products to hospitals, research groups and grants.

Most Important Influence: The people at Mass General, Dr. Silverman from the Massachusetts College of Pharmacy, my husband, the people I work with who are encouraging and supportive. Ken Larson opened some doors for me at Warner Lambert.

Secret to Success: You've got to be a little bit successful and have some money in the bank to move to the next step. The doors don't open immediately. Your reputation has to be earned and proceed you. Hard work and focus are necessary. You've got to define what your goal is. If you know what you're doing and you're committed, people will believe in you.

The Future: My goal is to file ANDAs. I'm pretty intent on that. I'll fund 25 people and spend almost \$4 million on that with the expectation of performance.

Have you thought lately about turning your dream into a multi-million dollar adventure? Copley Pharmaceutical's founder and President Jane C.I. Hirsh in Canton, MA has done just that. This Lambda Kappa Sigma member has turned a love for compounding into a multi-million dollar generic manufacturing business. Her entrepreneurial spirit and emphasis on believing in oneself and the opportunities that are available to pharmacists makes her story worth sharing. Executive Director Mary Gear and alumnus Starlin Haydon Greatting visited Jane Hirsh at Copley in June to hear her story. If you've ever dreamed of being the Chief Executive Officer of your own company, read on.

Gear: After working in Clinical positions at Yale New Haven Hospital, Massachusetts General and the Shriners Burn Institute, you made a big change in going into manufacturing. What led you to make this career change?

Hirsh: I was 32 years old, I got married and I wanted to have a family. I couldn't stay at Mass. General fulltime, do my part-time at the Shrine and my compounding business that I had started. So I decided to go out on my own with the compounding business. You can make changes, but you have to have some financial and emotional support. I had daycare right in the business. That's the way I could work. After the second child with cribs all over the office, it became more difficult. But it worked for me. That's the secret. You find some way to make it work.

Greatting: You now have three chil-

dren. The family and the business have grown since those early days of cribs in the office.

Hirsh: I started out doing \$30,000 a year, now over 20 million. Would I have envisioned it then? Absolutely not. You have to take one step at a time. I knew there was a need for the compounding. I had been trained in pharmacy school to do these things. I didn't make a vast amount of money, but I wanted a career. I loved what I did. Slowly I put up a building, then a second building, then went into manufacturing nutritional products. I decided that this wasn't the way to go. We then went into the DESI items, the nutritional Rx supplements. We were one of the first companies to get into the generics. In the mid 80's, I realized that I wanted to get into the ANDA business. I was doing development work for other people's ANDAs, but I didn't know how to do it (for myself). So I got the CFCs, I read them, talked to some people and the first ANDA I did was for amitriptyline. That one didn't require biostudies and was much easier than the ones that came later. I got my first approval after a year and thought that's great. I'm in the drug business! It was a good skill to learn, but no one would buy it. I was the twelfth person out there with amitriptyline. So I decided I had to do something that was different that other people weren't doing. So we put our heads together and decided to do a sustained release. We set out to file on Drixoral[®] which required an ANDA submission, Dimetapp Extentabs[®], procainamide and Slow K[®]. Of those, I got a first on three. Today, Copley has the only A-B rating on Slow K[®]; has the only generic Dimetapp[®]; we came in second on procainamide behind Procan SR[®]; and the Drixoral[®] has only one other approval that's not done to look like the brand. That was clearly the



*Copley Pharmaceuticals
Founder and President, Jane C. I. Hirsh*

way to go. Pick something hard, work on it, and take something in a niche. Everyone else was doing straight immediate release. That was the starting point for us. Try and pick things where you stand apart.

Grear: So now it seems to have converted to a vision. It's no longer just something that has happened to accommodate your need at the moment, now you have a vision.

Hirsh: You have a vision and after a while you get the skills that you need to make it happen. The skill that you have to have is that of being a team player. No one can do it alone. You have to get other people involved in where you want to go. They have to have the same feelings and intensity to do it.

Greatting: How did you put you: team together?

Hirsh: It was slow. Most of these people (employees) are from big brand companies; Parke Davis, Astra, American Home Products, Merck Sharp & Dohme. These people didn't have the same opportunity to excel in the big companies as they have here. They are terrifically gifted; some just want to be creative. You hire people because you trust them and they know more about the subject than you do. If you have to tell them what to do, then they are the wrong person. They run their departments independently. We have 140 people here. There are 10 pharmacists in the key staff.

Greatting: What do you think contributed toward development of your leadership skills?

Hirsh: I think I always cared about people and I always got involved somehow. You learn to go with your emotions. Leadership is learning

to deal with your emotions and learning to deal with other people. Communications with people is very important. You need to listen and ask questions and don't forget to answer the questions. It's easy to get sidetracked, but you have to close the loop.

Greatting: Why the big crunch on the generic market? Why the scandal since there has been no failure of the generic product?

Hirsh: The scandal involves fraud and deception. The people took a brand product and substituted it (for the generic). The people who did this weren't pharmacists. Some of these people get so wrapped up in wanting to be first and so competitive that they go to any lengths to achieve that end-it's pretty awful. Those people are out and out blatant. Then there are the less defined areas of not following the filing of FDA supplements and updating or whatever. The hideous areas are the

bogus practices. You could have your IRS audit anytime. If you do something illegal there you'd be fined. It's a question of interpretation. It's white and black there. I think anybody who lied about the studies shouldn't be allowed to practice.

Gear: Is there something that the FDA is not doing that encouraged this to happen?

Hirsh: The federal government wants generics. For cost containment we must have substitution. It's a federal issue.

Greatting: How do you think that an organization like LKS can help women improve their professional career?

Hirsh: I think exactly what you are

doing. I think you have to focus (on the fact) that there are plenty of opportunities for women out there. Pharmacy offers the most opportunities that you can possibly envision. Look at the ladies in regulatory. That's a terrific position to have. It depends on how old you are, what you can do and how much freedom you need. If you have little kids, you can't do some things, so you have to look at where you are in your family cycle. Regulatory is great, a growing area. People are dying for products all over. You have to be a pharmacist or have some pharmacy background to fill out the forms. Legal is superb, FDA is great, formulators, biokinetics, merchandising, marketing, administration, purchasing are all good areas. Some of the most powerful ladies out there are in purchasing. There is no profession that gives you one

basic skill like pharmacy does where you can keep re-educating yourself. I know people who started their own health care business. You know how things change. You have to be bright, you have to care about people, you have to be disciplined and organized.

Gear: What message do you have for the young women of Lambda Kappa Sigma?

Hirsh: Gain as much exposure as you can. Don't get yourself locked in, take some chances. If you're that comfortable with your background or job, then you're bored. Try and start something else.

You're very capable. Education is forever. It doesn't stop when you get out of school. You probably get more education after you graduate than while you're in school. There will always be people who say you can't do it. Stay away from those people. Be practical and start small and it will grow on its own.

You have to care about people or you wouldn't be in this profession at all. It's hard out there in hospitals. More pharmacists should look to industry. There are great opportunities.

Greatting: Can the Lambda Kappa Sigma organization help us teach the people management and leadership skills?

Hirsh: I think that you could. I think that you have to take some of the people who are good examples and get them out there. You see the physician on one end and Eli Lilly (the company) on the other end. There's not too much out there to get a clear vision of what other opportunities there are. I'm not just talking about pharmacy. Pharmacy is OTC's as far as I'm concerned. It's beauty aid products as well.....Pharmacy comes into every area. So it's OTC's, beauty aids, and nutritional supplements which are a burgeoning market. Slimfast® is an example. Don't you think they have a lot of pharmacists and chemists employed there? The technical direc-

**PROFILE:
COPLEY PHARMACEUTICALS, INC.**

Founders: In 1972 the Copley Chemical Company was founded by pharmacists Jane C.I. Hirsh, Professor George Krause and Theodore Iorio.

Location: The original facility was a modest three story wooden building in South Boston, Massachusetts. Today, the facility occupies approximately 40,000 square feet in Boston and 83,000 square feet in its new headquarters in suburban Canton, MA.

Product Line: The company develops, manufactures and sells approximately 75 generic drug products with emphasis on the drug products requiring sustained or delayed release.

Research: In addition to the company's ongoing research and product development activities, they perform contract research and development work for others.

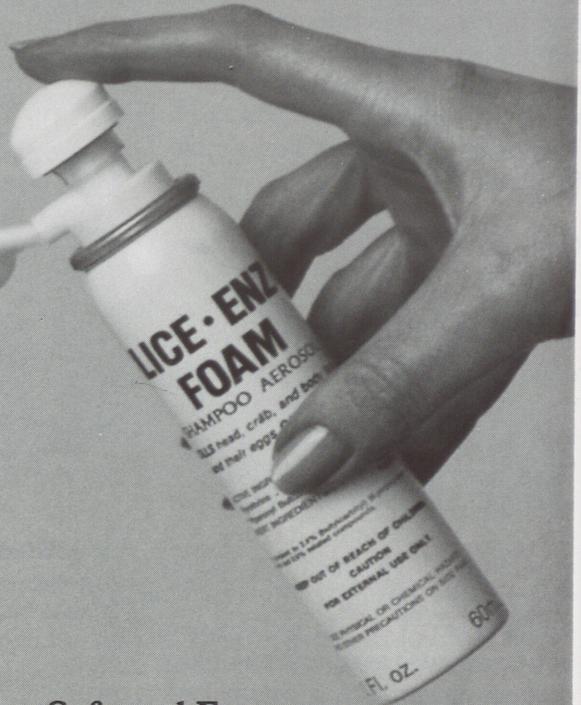
Financial Picture: Revenues in fiscal year ending January 31, 1990 neared \$20 million with net income of more than three million. Investment in research and development exceeded two million. Total assets top \$21 million.

New Products: Recently, Lice-Enz was released in a user friendly mousse pyrethrin base to kill lice and their eggs.

Future: The company is currently awaiting US FDA approvals to market several basic generic drug compounds. The company expects that approvals for these will begin to be received from the FDA during fiscal year 1991. The company strives to be the first manufacturer to offer a generic drug once the patent for its branded equivalent has expired, and typically seeks niche products.

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tor, vice president is a pharmacist. Don't just say that pharmacy is (prescriptions) because all those (prescription) products are going to OTC. Tagamet®, methyldopa, chlortrimazole, all are going OTC. There is more of an opportunity in health care than ever before. The smart pharmacist and people in development are creating better delivery systems. Nutritional supplements is a huge market. People don't take vitamins anymore. They want to eat it. You wouldn't take Tenuate® as quick as you would take Slimfast® I bet.

Greatting: What do you do for fun?

Hirsh: I have three young children (age 15, 13 and 8). That's fun. We take the children along to any pharmaceutical thing that we can. They travel with us in the summertime. Fortunately, I still have the nanny who comes to all the meetings. She's like an institution with the kids. We've made it work. We'll try anything. I've been jet skiing and whitewater rafting. It's the kind of person I am. I won't go skydiving, but you know I will try (most anything). I'm 48 and my son is 8. I feel obliged to do some of these things.

Grear: Could you comment on how well your pharmacy degree prepares you?

Hirsh: Pharmacists are very talented people. I just don't think a lot of them know how talented they are. They really have all the skills. Someone who starts in a retail business has all the skills to go into tons of different "avenues". Just think of what they do in a day; they purchase, they price, they do third party billing, they can easily expand past those abilities. How many other career areas could you go into that have all these different segments to deal with. You've got a specialty area with a retail business.

Grear: So what do you do now? Do you keep growing?

Hirsh: We've just turned another path. We've filed 24 ANDAs. The generic bonanza probably ends around 1995.

All of our stuff will be in. We're starting some INDs with NDAs. Mark (my husband) being a periodontist, we're into a dental product and have a study going on in the United States and Europe. So we'll be doing some NDAs.

Grear: We're seeing a lot of mergers. Every small company is being taken over by larger companies. Are you going to be taken over?

Hirsh: We could consider having another partner. We have those opportunities all the time. We're small, we're profitable, we're clean. Staff likes it the way it is.

Greatting: The people who work here are a part of the management?

Hirsh: Yes, they are. The people are very key. You haven't met them all, but they are very key.

Greatting: Have bigger companies approached you?

Hirsh: As big as you want, but none of these people because they came from very large companies are thrilled with that possibility. They just don't want to be in the bureaucracy that they would probably find themselves in. We do a lot of work with (large companies) who have to have this bureaucracy. For a small company, it doesn't have to be that way. If we want to ask a question, we just walk across the hall. We don't write a memo. We don't have four hour meetings. It maybe takes us a half an hour.

Greatting: I see your spirit in every room. An integral part of the business.

Hirsh: You probably do. I like what I do here. I only have two sections reporting to me, research and development and finance. I don't control production or quality assurance. I spend a fair amount of time in travel and in negotiation for other products. I'm the person who goes out and finds the products and decides what we're going to manufacture next. What are we going to file, what makes sense, what's a niche product, what's profitable. I

have to spend a lot of time looking dressed, neat and proper.

Grear: It's okay for everyone else to be in blue jeans.

Hirsh: If they need to be prepared for a Madison Avenue group, they're told and they put on their Madison Avenue look. They have no problem with that. They dress accordingly. It's very hard to work in a lab and wear a suit jacket and tie. It ruins your clothes. We have a facility in town. A lot of people didn't want to book orders with Copley because they didn't like the way the facility and neighborhood looked. I mean it's the same exact group of people, the same quality and the same everything except that now it has a lot of grass and plants. Now it's perfect. Nothing's changed. So at different times you have to be flexible to know who your audience is.

Sometimes you want to do something physical. You can't solve problems in whatever you administer unless you have a hands on sense. You have to get involved. So I've gone out and worked on the line. The staff loves it to some extent. You have a commonality, (they know) that you take an interest.

Grear: Do you know your staff?

Hirsh: I can't say I know all of them, I know a lot of them. A lot of them have been here a long time. We have very little turnover. We have a style here that's a little bit family.

Greatting: If you did it all over again what would you do differently?

Hirsh: I wouldn't take so much time getting to the point I'm at. Now I know how to organize and work with people better. The skill I have now is knowing how to work with the team of people and getting it moving and utilizing everybody's best talents. I know that the people around me are stronger in the areas that they cover than I am.

NPC INTERNS

That Was Then...Is This Now? was the theme of the 11th Annual National Pharmaceutical Council Seminar. The July 13-14 seminar was hosted by Merck Sharp & Dohme, a division of Merck & Company. Students from a total of 30 schools attended the seminar held in Philadelphia.

Two of the four Merck Sharp & Dohme pharmacy interns hosting this year's seminar are Lambda Kappa Sigma members. Diane S. Milburn, University of Pittsburgh School of Pharmacy and Stacy Dee T. Nakasone of the University of Southern California School of Pharmacy.

In all, 59 pharmacy students including ten LKS members affiliated for the summer with 21 pharmaceutical companies attended the seminar.

The ten week summer internship program, organized by the NPC and the Academy of Students of Pharmacy is designed to add to the students understanding of the role industry plays in pharmacy. The seminar is intended to give students an opportunity to exchange ideas and experiences with other interns.

The seminar included presentations on the evolution of pharmacy throughout time -- its past, present, and future.



Members of Lambda Kappa Sigma attending this year's NPC seminar are as follows: First row (left to right), Stacy Dee T. Nakasone, University of Southern California; Carolyn Brotschul, University of Rhode Island; Marion Westner, University of Rhode Island; Dawn Rounds, University of Kentucky; Diane S. Milburn, University of Pittsburgh; Second row (left to right), Dana Knowles, Albany College of Pharmacy; Susan Tiano, Philadelphia College of Pharmacy and Science; Linda M. Eugenio, Massachusetts College of Pharmacy; Anne Rohde, University of Southern California; Kelly Kohlhagen, Butler University.

...Grand Council continued from pg. 3

educational and professional needs of the alumni.

Grand Vice-President for Collegiates- Donna Dancer, B.S.

A retail pharmacist at Rite Aid in Michigan, Donna Dancer was re-elected as Grand Vice-President for Collegiates. An alumni of Alpha Iota Chapter, she has also served LKS as Regional Supervisor. Donna is an active member of APhA and the Michigan Pharmacists Association. She currently chairs MPA's Task Force on Women's Affairs. Donna will be working closely with the Regional Supervisors to assure their ideas and opinions are represented, and have input in all Grand Council decisions. She will be working on LKS's expansion effort and seeing that each collegiate chapter has a smooth transition from pledging to the membership orientation period.

Grand Secretary- Susan Zetzl, B.S.

Susan Zetzl, Phi alumna, is a graduate student at the University of South Carolina. Susan has recently left the staff of ASHP where she was Director of Student and Resident Affairs. Re-elected as Grand Secretary, Susan has also been a Regional Supervisor. Susan feels that the important role of chief communicator for the fraternity will keep her actively reviewing and revising various publications and documents during the biennium. She is committed to the expansion effort and will be working in that arena as well.

Grand Treasurer- Luanne Betz, B.S.

Elected to a third term as Grand Treasurer, Luanne Betz is a pharmacist for Walgreens in Florida. Luanne's goals are to attain financial stability and keep a current profile of the budget versus actual income and expense. An alumna

of Alpha Kappa Chapter she has served LKS as Regional Supervisor. She is also committed to expanding the non-dues sources of income for LKS and is looking at various approaches to keeping alumni involved in the fraternity.

Collegiate Representative- Christine Perry

Christine Perry, the first collegiate on Grand Council, is a student at the Massachusetts College of Pharmacy and a member of Alpha Chapter. Christine has just completed the Association Management Internship at the International Office and was a Regional Representative to Grand Council at convention. She is the National Speaker for Phi Lambda Sigma Leadership Honor Society and a member of ASP. Christine's goals are to bring a student's voice and perspective to Grand Council. She would like to motivate and encourage collegiates to become excited about LKS and help them to be the best person, pharmacist and sister they can be.

PHOTO FINISH

Convention in Review

by: Christine Perry
Nancy Kavan
Gwen Itomitsu
Lisa Muth
Anne Rennie



Grand Vice President Donna Dancer addressed the delegates concerning debate on the elimination of pledging. This history-making amendment overwhelmingly passed making LKS the first of the pharmacy fraternities to eliminate pledging.



Convention Co-chairman Gloria Doughty and Past President Norma Wells sharing a light moment in Lexington.



Nancy Stevens, (left) of the Balfour Company was on hand for the Friday morning exhibits. Several new jewelry pieces are bearing the crest and greek letters.

Being selected as a Regional Representative was an exciting honor. We came to the Grand Council meetings a bit unsure of what would be in store for us. We never could have imagined how much work or how much fun the next week would bring us.

On Saturday morning the first official Grand Council meeting began with the call to order from Grand President, Ruth Brown. Ruth then introduced the Regional Representatives: Christine Perry, Alpha, Boston, MA; Nancy Kavan and Gwen Itomitsu, Rho, Corvallis, OR; Lisa Muth, Upsilon, Pocatello, ID; Anne Rennie, Alpha Theta, Buffalo, NY. We began to tackle the agenda which contained the business that will take Lambda Kappa Sigma into the 90's. We discussed committees, expansion of chapters, Project Hope and elimination of pledging. We were impressed at the time, consideration, and high degree of importance placed on each decision that is made. After a full day of meetings, we were all looking forward to dinner at Spindletop. This southern mansion provides an opportunity to look back at how the Kentucky gentry lived and to enjoy excellent 20th century dining.

The Grand Council meeting resumed bright and early on Sunday. We continued to address the agenda and review our Strategic Organizational Plan for the next biennium. After another day of meetings we boarded our tour bus to begin a fun evening of sightseeing. We toured historic Bardstown and had dinner at the Pioneer Talbot Tavern. We were treated to an outdoor theater presentation of "The Stephen Foster Story". The tour gave us an opportunity to meet many LKS sisters from around the country and Japan. Getting to know them was as much fun as the tours.

Monday morning we were "off and running" to another day of sightseeing. We toured Shakertown, the Ephraim McDowell House and Apothecary, and took a boat ride down the Kentucky

River. Monday evening Grand Council once again met to tackle the budget.

On Tuesday, Grand Council began the last of our preconvention meetings. We revised the regions and a special committee met to revise the R.Ph. Guide. It was inspirational to see the dedication of each Grand Council member to assure that all details were met before our meeting was concluded. At the end we were all proud of our accomplishments implemented under the leadership of the Grand Council and Executive Director.

Tuesday's tours offered a traditional Kentucky breakfast at Keeneland race track and a tour to Ashland. Registration began with each attendee receiving a warm Kentucky welcome from Alpha Nu sisters. The registration packets were filled with committee, Grand Council, and Executive Director reports all representing the success of the 1988-1990 biennium and the challenges for the 1990's.

Later that night at the opening reception it was overwhelming to see the number of members present. Old friendships were reaffirmed and new friendships were made as we awaited "The Magic of the Blue Grass." The entertainment of the evening was a magic show performed by a local pharmacist and sponsored by Lederle. The evening was a success and paved the way for the exciting week.

Excitement was in the air, as the first business session of the 31st Biennial Convention began. We heard comments from our Executive Director and collegiate and alumni reports were read. Judy Riffie reported on the pledging committees recommendations and Patti Keinle reported on the budget and finance committee. In the afternoon we met for collegiate and alumni caucus to review the many important issues facing the Fraternity.

That evening at the Awards Dinner we honored two women who have contributed years of service to Lambda Kappa Sigma and the profession of



New Alumni initiates in Lexington included Sheila Lindstrom, Cynthia Johnanson, Rosemary Smith, Sachiko Matsumoto, Tazuko Yano, Ruth Dunbar and Sumiko Okusada.



The newly created Student Advisory Panel will assist Representative, Christine Perry and keep Grand Council abreast of student activities and programming needs.



1990 Distinguished Service Citation Recipient Marilyn Haberle was joined by past recipients Frances Curran, Julia Pishalski, Norma Wells, Adele Lowe and Pat Tanac.

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was recognized for her influence on the profession through her leadership. Glenna Crooks, from Merck and Co. presented the award and commented about the important relationship between pharmacy practitioners and industry. She shared the commitment of Merck to pharmacy and announced plans to work with our leadership in planning for the future of pharmacy. Dr. Sara White wrapped up our luncheon by speaking about "Being All You Can Be."

Our afternoon program began with Patricia Chase who emphasized the importance of communication in human resource management. Thanks go to Hoechst Roussel for sponsoring Patricia Chase. Our practitioner panel featured Cynthia Johansen, a clinical pharmacist; Dianna Drake, home health care pharmacist; Jana Cohen, from MSD Managed Health Care Division; and Lisa Cassis, a pharmacology researcher. Each innovative panelist showed us how they use communication in their specific areas of pharmacy practice.

Prior to the Final Banquet, we all enjoyed a wonderful reception sponsored by Schein Pharmaceuticals. At
Continued on page 13



Pat Chase, Beta Alumni presented a program on Human Resources at the Leadership Conference.

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Sincerely,

Mary Gear
Executive Director



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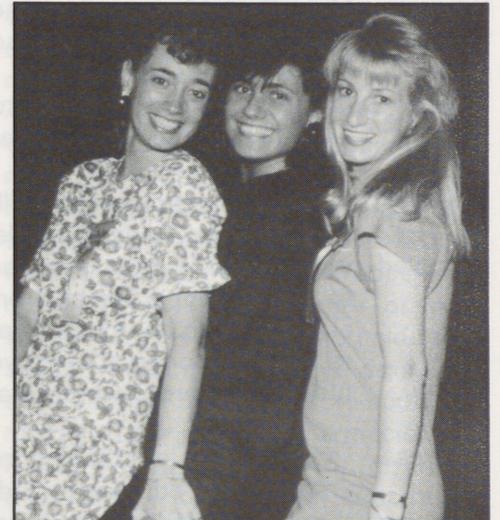
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A. The SIZE of each bill is not important, since it combines with the bills of other fellow supporters to make a significant contribution.

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Q. If I have additional questions where can I get information?

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Pat Chase, Beta Alumni presented a program on Human Resources at the Leadership Conference.



Gloria Francke was selected for Honorary Membership. She was presented with a certificate and pin by Grand President Ruth Brown.

...Photo continued

the banquet Grand Council recognized many chapters and members for their contributions to Lambda Kappa Sigma. The Efficiency Cup was awarded to Alpha Chapter and Phi Alumni captured the Efficiency Gavel. We were all impressed by their enthusiasm and efforts in achieving the award. Laughter was in the air as we reviewed the week during a slide show presentation. Following the initiation of the new Grand Council by Patricia Kienle the impact of the week was realized.

At the Banquet we were presented with a Kentucky pendant commemorating the convention. We are thankful to Alpha Nu and Tau Chapters for the gorgeous favors we received during the week.

Alpha Nu Chapters should be commended for rolling out the red carpet and welcoming each one of us to Kentucky. Their tireless work to make this convention a success is appreciated by all.

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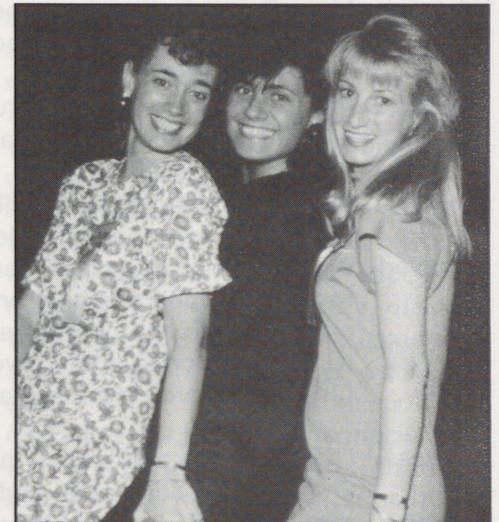
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CONVENTION RESOLUTIONS

Whereas, there are many people involved with sponsoring events at this convention and giving of themselves with time, talent, moral support and financial support;
Resolved, that we the members of this convention extend our deepest thanks and gratitude.

Whereas, substance abuse interferes with the ideals set forth by the Fraternity; and

Whereas, LKS promotes the profession of pharmacy, abides by all local, state, and federal laws and all university and college regulations concerning the use of substances; and

Whereas, it is evident that educational programs are needed to emphasize the dangers of substance abuse; Therefore
Resolved, that the Grand Council and membership of LKS discourage substance abuse and promote educational programs concerning substance abuse; and

Resolved, that we recognize Marlene Fichter's outstanding contribution to this cause.

Whereas, Mary Grear devotes her time and heart to the Fraternity above and beyond any reasonable expectation of an Executive Director;

Resolved, that the convention body truly appreciates her efforts on behalf of the Fraternity and gives her thanks.

Whereas, women in pharmacy are still finding barriers to research positions and leadership roles;

Resolved, that LKS encourage pharmacy administrators to continue to supply supportive environments to promote career planning with appropriate research and scholarly activity, to help mentoring among women in pharmacy and supply funds for appropriate programs and activities.

Whereas, LKS members are moving into leadership positions in the Fraternity, in education, and in professional association;

Resolved, that LKS reaffirm its dedication to the principles of academic achievements by encouraging each chapter to establish an atmosphere and environment conducive to academic prosperity; and

Resolved, that LKS members strive to attain high academic rank in their schools of pharmacy.

Whereas, Lambda Kappa Sigma is an International Pharmacy Fraternity committed to promoting the profession of pharmacy among women; and

Whereas, the numbers of women entering the profession are increasing yearly; and

Whereas, improvement and leadership are significant attributes for the growth and direction of women within the profession; Therefore

Resolved, that Lambda Kappa Sigma is dedicated to investigating, defining, discussing, and clarifying issues related to improvement and leadership of women in all areas of the pharmacy profession through research and programming.

REGIONAL MEETINGS 1991

Plan Now To Attend

PROGRAM AT A GLANCE

FRIDAY

1-5PM Chapter management workshop
for Members and Officers
7-9PM Opening Reception

SATURDAY

8-9AM Continental Breakfast
9-12Noon Opening Meeting
Reports
Parliamentary Procedure
Workshop
12-1:30PM Lunch
1:30-3PM Collegiates-Member
Orientation Program
Alumni-Continuing
Education

WOMEN'S HEALTH ISSUES AND THE ELDERLY

3-3:30PM Break
3:30-5PM Workshops and Goal
Setting
Planning the future of LKS

SUNDAY

8-9AM Breakfast
9-12Noon Managed Health Care
-Getting Involved
Sponsored by McKesson

PLAN TO ATTEND ONE OF THE THREE MEETINGS

TORONTO AUGUST 9-11
PORTLAND AUGUST 16-18
MEMPHIS SEPTEMBER 20-22

BLUE AND GOLD TRIANGLE SURVEY

By Marilyn Haberle
Editorial Advisory Chairman

Lambda Kappa Sigma members like to read success stories, especially success stories about themselves. Results of the BLUE AND GOLD TRIANGLE survey have been tallied. Slightly less than 1/2 of those who were registered for the convention in Lexington this past summer turned in completed surveys. When asked if they enjoyed the alumnae profiles that were featured in the issues of this past biennium, the reply was one less than unanimously affirmative.

Again, when the respondents were asked for special comments about the type of articles that you wanted to see in the BLUE AND GOLD, it was indicated that more chapter news, featured chapters including the cultural diversity of some of our chapters, and profiles of members who were success stories in their particular practice would be of interest to the surveyed segment of our members. There was also an indication that you are interested in all material pertaining to women's issues. The majority of those who participated in the survey were attending a convention for the first time, had held an office locally or on Grand Council and were 30 years old or younger. There were six respondents who were 71 or older. The majority liked seeing the gift giving levels for the Campaign for Progress and the Educational Trust Fund published after a major fund campaign. Most of those who attended convention and answered the survey work in the usual practice settings - hospital and retail. Five of those surveyed have retired and are enjoying the fruits of their labor. Although retired, these members continue to be interested in the profession and in the fraternity. It is indeed exciting that we have members who have been reading issues of the BLUE AND GOLD TRIANGLE for 50 plus years, and who are still interested in the quality and content of the publication. In reviewing the suggestions for future articles or for future themes, no one asked for articles on the retired

pharmacist or on what retired pharmacists do or can do with their time. It would seem that those retirees who were at convention are successfully managing the "Golden Years" and could share their stories with others.

Also among the ranks of those who answered the survey was a consultant pharmacist, a contributing editor for a pharmacy publication and those who are still working toward various academic degrees.

The above tells you something about the people who answered the survey and what these people like to read.

Other questions in the survey were asked to discover how the BLUE AND GOLD TRIANGLE is perceived as a publication. It is evident that as pharmacists we have a high regard for excellence - we believe that there is always room for improvement. Only 1/4 of those who replied to the survey gave the TRIANGLE excellent marks in layout, article quality, article content and the general appeal of the publication. However, when these tallies are added to those who thought the paper was good in these areas, the editor and those who contribute to the production of each issue can take a bow. Again the majority of those who participated in the survey are impressed with the effort and the outcome involved in the publishing process of our official paper. Since Anne Bee Haller Webster (Gamma) first published the BLUE AND GOLD TRIANGLE in 1926, the journal has had several "looks". At times it has looked like a daily newspaper, and at times it has been presented as a bound magazine. It has varied in size and shape. Some of the changes have been made for financial reasons, and others have come about because the surveyed membership has indicated that they would appreciate a more convenient format.

As more and more of us become aware of the need to protect our environment and to conserve our natural resources, the suggestion was made that we should

consider sacrificing some of our polished look by using recycled paper. Whatever the format, we want to see what we look like. We want pictures, and we want clear pictures so we can recognize the individuals in the photo. We like action photos - pictures that show our members out in the community honing our people skills so that we generally become more effective in communicating our professional knowledge to our customers.

The majority of you find beneficial information in the chapter news. Several of you like the idea of featuring a particular chapter or two per issue, especially those chapters that are less confident and need support and recognition.

An obituary column was suggested so that we could keep more complete records of a chapter.

Interestingly, the idea of having a particular theme for the BLUE AND GOLD for the biennium does not appeal to most of you. The majority of you would like to see articles outside the scope of pharmacy, but it would be even better if these subjects could be related to our roles as pharmacists.

It was a great revelation to discover that you are interested in submitting articles for publication. This was welcome news. You are invited to start immediately. Original articles, poetry, opinions of articles published in other journals that can be reviewed in the TRIANGLE, and well focused pictures that will reproduce well with clear identification of the people or the subject in the photograph are always welcome.

Your interest and your enthusiasm is very appreciated. The comments and suggestions will be reviewed further so that we can continue to produce a BLUE AND GOLD TRIANGLE that will represent Lambda Kappa Sigma in an interesting light. Our goal would be to have each of you read every printed word in each issue and wish that there were more.

CHAPTER NEWS

ALPHA Boston, MA

Congratulations to our past President, Christine Perry, who was elected National Speaker for Phi Lambda Sigma at the APHA Convention in March. Christine was also selected as the Summer Intern and spent this summer in Nevada at the International Office. Michelle Plante and Christine were two of this year's recipients of the Cora E. Craven Educational Grants.

We're proud of our turnout at the APHA Convention in Washington D.C.. Ten Alpha sisters participated at the convention and attended the LKS Reception. We'd like to thank everyone who supported our candidate for President-Elect of ASP, Jessica Foster.

During March and April, Alpha Chapter was busy with our membership program. Our program is very professional and was a huge success as we initiated 19 new sisters. Over one month the new sisters were actively involved in learning the history of LKS, getting to know each other, and participated in many professional, social and fundraising events.

The past few months have been very busy. Our fundraising projects have been a nacho sale, pizza sale, and Easter basket raffle. We have been doing plenty of catering also. The professional events we have taken part in is Daffodil Day for the American Cancer Society. We sold daffodils and donated \$450.00 to the ACS. Another event was donating Easter baskets to the children at Children's Hospital in Boston. We also participated in the Walk for Hunger and sponsored a Brown Bag Program at a neighboring senior center. For Hygeia Day our advisor, Becky Couris, gave a lecture on food and drug interactions. Continuing education credits were offered.

Socially we had a Lamb's Night Out with our alumni at a chinese restaurant. We also participated in intermural basketball and had party at Maxwell Jumps, a local night spot. We would also like to thank the sisters of Alpha Beta and Beta Chapter for coming to visit us. We hope to get together again real soon.

We ended the school year with our Final Banquet. At the Final Banquet we got together with our alumni and celebrated our success over the past year. Our new President, Dawn LaValley, and the officers were inducted. Congratulations to Christine Perry who was awarded the Ruth Davies Flaherty Service Award and our Alpha Collegiate Scholarship. Lori Milot won the Lamb of the Year and Laura Bostwick was awarded the Alumni Scholarship.

CHRISTIE RUP
CLAIRE SINOTTE
EPSILON

Baltimore, MD

Epsilon chapter began the fall semester with a bagel breakfast for the entire school. Rush events began with a dessert party. We are planning many activities for our new pledges. Our initiation activities include a Big

Sister/Little Sister lunch, a Jeopardy game, and a dinner party after the initiation ceremony.

For the second year, our chapter is helping out at a neighborhood soup kitchen. We have also raised some money for our organization by selling weight sets to the pharmacy students. We hope to participate in other charitable events in the near future.

With the other fraternities in our school, we are planning a Halloween Dance. We look forward to this event.

ANNE WILAND



ETA sisters with the real winners of the Greek Week Games.

ETA Philadelphia, PA

A "Stress Management" program was held on Hygeia Day, sponsored by the school's psychiatrist. The Southwest Community Center warmly greeted LKS as the sisters delivered oodles of old clothes and canned goods for those less fortunate. A "Mocktail" contest is being run by the college and ETA chapter hopes to retain their title for having the best tasting non-alcoholic drink, with the proceeds going towards Project Hope. P.C.P. & S. is also breaking ground for a new student center this year and plenty of cheerful LKS faces will be on hand to assist with the ceremonies.

Our Project Hope fundraiser is a little fishy this semester as Eta Chapter hosts a goldfish-toss booth at Student Appreciation Day. However, the sisters are also finding plenty of social events as well. Dinner Dance, now a fond memory, was special this year as Jeff Marcinkowski was voted our LKS Sweetheart. Following the theme of good food and good friends, Progressive Dinner was held and

those extra pounds were worked off with a friendly softball game against Kappa Epsilon.

Over \$5,000.00!! This amazing amount of money was raised by ETA chapter along with the other fraternities on campus during this year's Greek Week games. This money was presented to the HMS School for Crippled Children whose students brought their shining smiles and enthusiastic cheers to the days of the athletic (and not so athletic!) events. Our sporty sisters got so caught up in the spirit of the games that we readily accepted Kappa Epsilon's challenge to Powder Puff Football 11. With a little luck (and a few bumps and bruises) we hope to retain our victory from last year.

ETA chapter proudly announces that our advisor, Mrs. Ellen Bildersee is now an honorary LKS member. We are also happy to welcome ETA-alumna Chris Marucci as our Regional Supervisor. With their guidance, we are positive that our 3 new initiates will find our new orientation period stress-free and full of fond experiences.

Many exciting plans are in the works to attract new members and further strengthen our sister bonding. These including rushes, Spaghetti Dinner with Kappa Psi, Parents Day and events with our sister chapters at Rutgers and Temple.

SUSAN TIANO
PHI

Indianapolis, IN

The start of the new year brought about the addition of 15 new members at the Phi chapter at Butler University.

Our Hygeia Day presentation was a videotape presentation of Insulin Therapy for diabetes mellitus. This tape was available from the American Diabetes Association and the presentation was open for all pharmacy staff and students to attend.

Spring semester also brought an honored alumna of our Phi chapter and a 1986 graduate of Butler University, Susan Zetzel. Susan is the Grand Secretary of Lambda Kappa Sigma. She spoke about the opportunities of hospital residency programs.

PRIDE kicked off our service project for last semester. PRIDE is a worldwide effort to relieve hunger and homelessness everywhere. The Phi chapter worked with the campus YMCA, sponsors of the program, and the work involved cleaning up local neighborhood areas and working in food pantries. Overall it is to help create funds for the entire world, while making the local area, Indianapolis, a better place to live.

Melissa Weber
CHI
Seattle, WA.

The sisters of CHI are very proud to have been presented with a gold certificate commemorating the 50th anniversary of our chapter's installation. The certificate was presented at the final banquet of the Biennial Convention in Lexington, KY., by Grand Presi-

dent Ruth Brown. We are grateful to those twelve women who, in April of 1941, had the foresight to found CHI chapter here at the University of Washington. We give thanks to our founding members: Ruth Rindero Chaney, Audrey Clarkson, Dorothy Cramer, Mary Chadwick Frasee, Robin J. Goodrich, Mary (Berniece) Atteberry Gutierrez, Blossom Hewitt - President, Dorothy Aileen Houck, Lola (Peggy) Winn Kronfield, Nancy Williams Lindjord, Miriam Ryno Pinnea, and Ruth Johnson Stone. We look forward to celebrating the 50th anniversary of CHI chapter with our founding members in April of 1991.

After the Biennial Convention CHI chapter had the privilege of being visited by Tazuko Yano from Japan. We enjoyed an evening of sailing on Lake Washington in Linda Rupnick's boat which she lives on! The following evening we went out for hamburgers at a Red Robin restaurant and did a little shopping in the adjacent mall.

Summer has passed by with fond memories, but fall has come with new goals and exciting plans for the coming year. Like other chapters, we are anxious to see the turning of summer to fall for it gives us the opportunity to participate in new activities and goals.

Thinking back at the summer that has just passed, we had a busy but delightful time. In August we got together with the members of Alpha Lambda of Vancouver, B.C. at Pat Tanac's cozy cabin in Birch Bay. We ate a delicious potluck lunch and had a wonderful time sharing scrapbooks, getting to know one another, and learning the differences in the practice of pharmacy between the United States and Canada. Toward the end of the summer, we had another gathering of our members and alumni to plan our fall activities. Fall plans include a presentation at the School of Pharmacy's Welcoming Dinner, a Child Health Day Information Table, B.Y.O.B., Homecoming Flower Sale, and Photos With Santa.

October 1st is Child Health Day; we acknowledged this with an information table offering various health flyers and pamphlets about children's health. Students from the various health fields stopped by to ask questions and gather information. Included on the table were brochures with information on dental care, poison and burn prevention, choosing a day care, bike safety, safe toys for children, children's activities, and many others. It was a rewarding activity for all of us.

At the School of Pharmacy's Welcoming Dinner for the first year students, we were given the opportunity to speak to them about LKS. The following week a B.Y.O.B. (Bring Your Own Banana) Social was given. We invited pharmacy students to come for ice cream and toppings and to learn about LKS. The majority of those who came showed an



Eta Athletes are ready for action in the Greek Week Games benefitting the HMS School for Crippled Children

interest in LKS. This is enough to get us excited. Hopefully more students would like to know more about LKS.

The last two activities for this fall were the Homecoming Flower Sale and Photos with Santa. At Homecoming we sold carnations outside the stadium as a fundraiser. Photos with Santa featured our Assistant Dean Dr. Lynn Grady as Santa Claus, with the proceeds to Project HOPE.

In celebration of our 50th Anniversary, a dinner will be held for the charter members who were initiated 50 years ago. At the dinner each charter member will be honored with a Fifty-Year Member Certificate.

With some planning in the summer, we have been able to perform many activities this fall. We are looking forward to more exciting events in the months to come.

NANCY CHANG

OMEGA

Charleston, SC

The sisters of the Omega Chapter at the Medical University of South Carolina have been busy winding down from the 1989-1990 academic year. During the Spring semester, the 14 pledges held a special service project at the MUSC Children's Hospital. On Valentine's Day, the pledges took Valentine cards to the children. The sisters also participated in a recreation day for the patients in the rehabilitation unit of the MUSC Hospital.

As far as fund raising activities, the Omega Chapter has been busy selling raffle tickets for the annual Summer Survival Kit. Complete with sunglasses, a cooler, bright towels, and a huge umbrella, the kit contains everything necessary to enjoy the beautiful Charleston beaches during the summer. Several bake sales around campus were also a big hit-especially during the lunchtime rush!

Along with fund raisers, the Omega sisters have had time for several social events during the Spring. A mixer in March with some medical students and a dental fraternity provided a chance to relax and have fun with the other professional colleges here at the University. The Omega Chapter also held its annual Awards

Banquet at a popular Mexican restaurant. New officers were inducted for the upcoming year, and some special gag gifts were presented to deserving members. The Most Active Award was presented to President Donna Dabbs for her hard work during the year. The Omega Chapter would like to thank Donna for a job well done and to congratulate our newly elected President, Susan Dove. Thanks are also extended to Mrs. Deborah Holly, faculty advisor, and to all of the 1989-1990 officers for their dedication.

MARSHA J. MCGINNIS

ALPHA ZETA

St. Louis, MO

The sisters of Alpha Zeta Chapter ended the spring semester with a lot of activities. The Sisters attended a baby shower for collegiate Jill Zmudzinski in March. We congratulate Jill on the birth of her baby boy, Jordon. Two of our collegiate chapter members, Amy Meyer and Beth Kallmeyer, were initiated into the Rho Chi chapter at St. Louis College of Pharmacy.

The sisters have started a new professional project this semester. On April 10th, we held our first IV Pump Fair. We invited local hospitals and health care agencies to attend. The Fair allowed the latest technologies in intravenous, enteral, and PCA pumps to be exhibited. The IV Pump Fair turned out to be a huge success.

Our spring formal was held April 28th at the Creve Coeur Country Club. We had an enormous turnout for this event. Our chapter has continued their long running bagel sales this semester and they are still as popular as ever.

Our chapter had twelve graduating sisters this year: Loretta Karpus, Christina Barrington, Melissa Brown, Jodie Wilzcewski, Joan Braun Jones, Kim Rodgers, Heidi Mau, Barb Sparkowski, LuAnn Armitage, Polly Novata, Deb Cook, and Susan Naeger. We would like to wish them the very best in the future and to remind them they will forever be our sisters.

BETH KALLMEYER

ALPHA IOTA

Big Rapids, MI

Spring was a very busy quarter for Alpha Iota Chapter. This spring we participated with the men of Phi Delta Chi in our quarterly blood drive and played co-ed softball. We, as sisters, were also involved in weekly bingo at a local nursing home, Greek Week Activities and Games, volleyball and a Panhellenic Council Banquet with the other sororities on campus. At this banquet we received awards for scholarship and for our many campus and community activities in the past year. Rushing was a great success this spring. The themes we chose for rush were Mexican Fiesta, St. Patrick's Day, an Informational Tea, and we finished up with a pizza party. Hygeia Day was celebrated this year by sponsoring a drug awareness program. The program, "Hugs Not Drugs", was presented successfully to grades

third through fifth at the local elementary schools. Finally we all know that LKS cannot function very well without any finances, so we actually did do some fundraising this quarter. Some of these events consisted of a car wash and selling hot dogs at a rock concert for Project H.O.P.E.

MICHELE L. ALLEN

Kumono and Darlisa Witwort won the Cisco Kihara Scholarship Award. Also we presented our seniors Mock Awards, gifts, and sang a farewell serenade to our seniors.

A few short weeks after beginning classes, the members hosted their first pre-rush party, complete with the theme of "Come Dressed as a Tourist." Many interested people came

Matuszak and Dr. Katherine Knapp give a few words of wisdom to the prospective members regarding the very positive aspects of LKS. Rush should be spectacular!!

Along with studies, professional projects and fundraisers have kept Alpha Xi chapter on their toes. Professional projects include the reorganization of a local dining room/health clinic pharmacy for the underprivileged. This meant sorting out medicines, throwing out expired drugs, and re-stocking shelves. Many members rolled up their sleeves and dug in to help in this very worthy cause. Special thanks go to Professional Project Chairperson Harpreet Deol for her untiring participation (and staying all day!) in this event.

Another project scheduled is having LKS assist in a local blood drive later this semester.

Fundraising events this semester consisted of conducting pharmacy audits for a corporation to see which drugs move the fastest in the market. Also, Halloween candygrams were a big hit about the time ghosts and goblins were out haunting the neighborhoods.

Plans are in the works for the social calendar for a LKS retreat to Lake Tahoe early next semester in January. This should prove to be a great opportunity to get away from it all and a chance for the members to grow closer as friends and as a chapter.

Alpha Xi chapter wishes you good luck and Lambda love!

GINA HAM
SINA TEAR
BECKYBIRDSONG



Tazuko Yano from Japan visited with Chi members in Seattle. Pictured (L to R) Pat Tanac; Tazuko Yano, Japan; Elizabeth Fuchs; Linda Rupnick; Rosemary Fox; Lisa Barr. Photographer was Linda Kvare, Chi Collegiate.

ALPHA XI
Stockton, CA

The Alpha Xi chapter participated in two community events. We did hypertension screening at the annual Stockton Asparagus Festival weekend and participated with the University of the Pacific School of Pharmacy Drug Awareness Carnival for kids from Anderson YMCA. It was an all day event to help educate kids about drugs. Skits with the message "Don't use drugs", demonstrations, games, and lunch were some of the activities.

During the summer 1990 semester we quickly started our pre-rush activities with a good start. At our first pre-rush we asked prospective pledges to bring a banana to our "Banana Bash" and as for our second pre-rush we had a pool party. Both activities were a success. At the end of pledge period our chapter initiated 12 new members. To raise money, we had T-shirt sales, passed out credit cards, and hot dog sales.

For our seniors who will be leaving for rotations, we held a Sunday Champagne Brunch Farewell ceremony dedicated to the Class of 1991. Presentation of formal awards were presented to eligible winners. Susan Higa won the Cora E. Craven Grant, Geri Kumono won the Most Outstanding Senior, Laurie Hamada won the Ruth Davies Flaherty Award, and Geri

dressed for the occasion, with cameras and all.

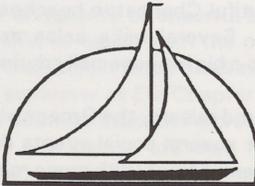
The second pre-rush function will consist of having LKS faculty advisors Dr. Alice Jean

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ALUMNI NEWS

ALPHA
 LOUISE HACKETT of Intervale, NH is semi-retired, but still consulting as a pharmacist. She is also an American Legion Auxiliary District Director. She is interested in affiliating with an alumni chapter.

CAROL LU, Brookline, MA, is a Pharmaceutical Sales Representative for Wyeth-Ayerst Laboratories and is interested in affiliating with an alumni group in the Brookline/Newton area.
 NAVY COMMANDER JUDITH MC-CARTHY is one of the pharmacists aboard the hospital ship "The Comfort" serving in the Persian Gulf.

BETA
 MARYANNE MAZZELLA DAVIS, Albany, NY, is working with the organization of Beta Alumni in Albany. Officers will be elected in the Spring. To affiliate, contact the International Office.
 DEBORAH GREEN, Whitesboro, NY, continues working as personnel manager

and manages payroll and accounts payable for PJ Green Advertising Service, Inc. She works in part time pharmacy relief as well.

CATHERINE GUERRA, Kingston, NY, has her private pilots license and works in retail pharmacy. She is interested in affiliating with an alumni chapter in her area.

DEBRA VALCIC HOTALING, Albany, NY, is a pharmacist at Albany Medical Center Hospital and the President of the Troy Area Pharmaceutical Society. She is working with other Beta sisters to reactivate the Beta Alumni Chapter in the Spring.

GAMMA
 ANNA CHARUK KOWBLANSKY, Manhattan Beach, CA, has been appointed US Expansion Chairman for LKS for this biennium. As a part of her campus visits, she will be presenting leadership lectures for interested women in pharmacy. The program will be sponsored by Glaxo Pharmaceuticals.

JILL SCHENK KOOPMAN, Bensenville, IL, works for Walgreens Pharmacy Service Center.

DELTA
 DIANE PESSOLANO, Johnston, PA, is interested in affiliating with an alumni chapter. She is a pharmacist with Pharmor.

MU
 JOAN LINDBERG GROUT, PugetSound, has been commissioned by the Washington Pharmacist's Association to produce a limited edition lithograph of an original watercolor entitled "A Century of Caring" in celebration of the WSPA's 100th birthday. It depicts early pharmacy items, modern pharmacy and Mt. Rainier in the background.

NU
 KATHY RUSSI, Des Moines, IA, was chosen as an Outstanding Faculty member at Drake University.

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XI

MAXINE COHEN, Providence, RI, is interested in networking with an alumni chapter and has recently returned to her pharmacy career.

MICHELE KAUFMAN, Brighton, MA, is a PharmD candidate at the Massachusetts College of Pharmacy and is working at the Massachusetts Poison Center.

PI

ANNE DANCHAK YOULIO, Gaithersburg, MD, was married on November 10 to James Youlio.

KATHERINE DEDES, Bayville, NJ, works in an independent pharmacy having graduated in 1990 from Rutgers.

TAU

MARILYN HARRIS, Grand President, was elected secretary of the Academic Section at the recent FIP meeting in Istanbul, Turkey.

MARTY SIEBERT PRIDE, Cobb Island, MD, and **ROBIN FERNANDEZ** have been key players in organizing the Washington, D.C. Metropolitan Chapter and have been elected President and Vice President of the newly installed chapter.

UPSILON

KAYDEEN BURKETT, Sparks, NV, has been elected treasurer of the Nevada Society of Hospital Pharmacists. She is a manager at the Veterans Administration Hospital Pharmacy in Reno, NV.

SANDRA YRAGUEN SCHROEDER, Elko, NV, has been appointed to the Nevada Board of Pharmacy. She is a pharmacist at Raley's in Elko.

CHI

LEONORA TEPPER ALDRICH, San Diego, CA, has relocated from Las Vegas, NV to San Diego and is working as a relief pharmacist and has been appointed LKS Regional Supervisor for the Southwest.

GAIL COCHRAN has been elected AACP Chair of the Council of Faculties. She teaches at the University of Montana School of Pharmacy and Allied Health Sciences.

DONNA FUJII is manager of Fisher Drug in Auburn, Wa. as of August 1, 1990.

DONNA MILES received the 1990 "Pharmacist of the Year" award at the Washington State Pharmacists Association

Centennial Convention in Tacoma in June. Donna served on the ASPA Board of Managers, is past president of East King County Pharmacists Association, and served on the Membership and Editorial Committees. She is the owner of PharmaStaff, Inc., a pharmacist temporary placement agency.

BEVERLY SASSER PRESTON, Linthicum, MD, received the Woman of Distinction Award in Health and Education from Soroptimist International for the South Atlantic Region. She continues her work as Director of the Maryland Alliance for Drug Free Youth.

BLOSSOM HEWITT WILLIAMS, Casper, WY, travels to work relief in pharmacies in Thermopolis, Warland, and Gillette, Wyoming.

*Ed. note-We found Blossom in a recent address search and are delighted to bring the news of LKS to her again after many years as a lost lamb. If you know of LKS sisters who have lost touch with the fraternity, please forward their addresses to the IO and we will once again add them to the Triangle mailing list.

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ALPHA ALPHA

DINA ROVERE, Philadelphia, PA, is working to get Philadelphia area Alumni organized!

ALPHA ZETA

DEBORAH COOK, Plainfield, IL, is the Assistant Manager at Hook's Drugs in Midlothian and would like to affiliate with an alumni chapter in her area.

MARY BETH TATUM, Springfield, has been elected President of Alpha Zeta Alumni. She is planning chapter meetings rotating regionally in the St. Louis and Springfield area to reach more AZ alumni members. CATHERINE PAYNIC WEAVER, Freeport, IL, is a pharmacist at St. Anthony Hospital in Rockford.

ALPHA THETA

STACY DITTENHAUSER, Depew, NY, practices as a community pharmacist at Pete 'n' Larry's Pharmacy in Williamsville.

MICHELLE EIMER has relocated from San Antonio, TX to Austin. KAREN WEBER, Williamsville, NY, recently graduated and is practicing as a hospital pharmacist at the VA Medical Center in Batavia.

ALPHA IOTA

LORI LYNN BARTON, E. Stroudsburg, PA, is a retail pharmacist for Rea & Derick. She is interested in an alumni chapter in her area.

SUE ABRAMOVICH FEHRENBACH, Menominee, MI, is a Pharmacy Manager for KMart. She works full-time as a pharmacist and full-time as the mom of 3 children.

PEGGY KALUZ FRAZIER, Marquett, MI, was recipient of the US Pharmacist/Searle Community Service Award last year. Peggy is a past LKS Award of Merit recipient.

KAREN ANGWIN JONAS, Lansing, MI, is Treasurer of the Capitol Area Pharmacists Association and has been nominated to serve as a member of the Michigan Medicaid Drug Utilization



Welcome LKS's newest chapter, Washington D.C. Metropolitan chartered November 7, 1990.

Review Committee.

LINDA MILLER WEAVER, Tucson, AZ, is enjoying the Southeastern sunshine and working as a staff pharmacist for Walgreens.

ALPHA KAPPA

BONNIE GURR, Decatur, GA, specializes as a Pharmacy Management Consultant.

ILZE HENDERSON, Geneva, Switzerland, writes that she has retired and still keeps in touch with LKS.

JENNIFER WITHROW HIGHLAND, Baton Rouge, LA, works as a staff pharmacist for K & B Drugs.

BILLIE WICKLIFFE, Athens, GA, was chosen as the University of Georgia Outstanding Faculty member. Billie is an AK Alumni Chapter member and AK chapter advisor.

ALPHA LAMBDA

SANDRA FLEMING, Delta, British Columbia, is Senior Pharmacist in long term care at Surrey Memorial Hospital. DR. CONNIE HARRIS is the Ship's Pharmacist aboard the missionary ship M.V. Doulos since 1986. Doulos represents a bold experiment in international understanding and goodwill. The ship has stopped in 55 countries (185 ports) around the world. The educational and family book exhibition on board Doulos is the largest of its kind in the world. Doulos is staffed by 300

volunteer workers. Coming from more than 30 nations, they live, study and work on board for a period of one or two years.

ALPHA MU

MARY JO BISCHOFF, Livonia, MI, practices as a pharmacist at Henry Ford Hospital.

CAROL BITTMAN, Cleveland, OH, received the Outstanding Performance Award for 1990 from the Veterans Administration Medical Center in Cleveland.

ALPHA XI

SHERYL CAOILI, San Diego, CA, is a community chain pharmacist for Sav-

On. She is interested in an alumni chapter in her area.

MARIA DULINDA SERPA, San Diego, CA, recently purchased a new home in San Diego where she works in DIS education and as a DUE pharmacist.

MARY MCCLELLAN GARCIA, Modesto, CA, has a new son, Gabriel, born October 4, 1990. She is a board member of the American Academy of Pain Management. She also notes interest in affiliating with other alumni in her area.

ALPHA PI

MAUREEN STASI, Toms River, NJ, is a Managed Care Area Manager for Schering Plough Corporation. She is interested in an area alumni chapter.

AACP ACTIVITY

LKS members participating in the program at AACP in Salt Lake City, Utah, in July were Ann Amerson, Alpha Nu, moderating the Saturday morning session and Mary Piascik and Marilyn Speedie (Epsilon Advisor) taking a look at integrating biotechnology into the pharmacy curriculum. Katherine Knapp, Alpha Xi advisor and Janet Engle, Gamma, participated in a panel on the topic of women's issues.



HONOR ROLL

This is a note of special thanks to our members and friends for their gifts to the Lambda Kappa Sigma Educational Trust. We are grateful to you for your generous contributions. Lambda Kappa Sigma has been identified through the years as an organization which constantly promotes the profession of pharmacy. We are proud that through the Trust we can provide professional programs and projects, and assist our own collegiate and graduate members with Cora Craven, Mary Livingston, and B. Olive Cole grants. Since the Pharmacist is for the 3rd year in a row voted by the American public as the #1 profession they most respect, we feel as if we are contributing to that honor. As we enter into the 16th year of the Trust, we hope to continue to expand and reach our goals. We thank you for helping us to climb that ladder of success.

Sincerely & Fraternaly,
Adele Lowe

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(Contributions of \$1,000 or more)

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MY EXPERIENCE AS A SUMMER INTERN

By Christine Perry

During my last week of the Association Management Internship at the International Office I began to reflect on the twelve weeks I spent in Nevada. My initial decision to apply for the internship was for two reasons. The chance to work for LKS a whole summer and learn everything I could about the Fraternity. Secondly, the opportunity to work with Mary Grear and learn from her expertise in association management while looking at an intriguing career option, was an opportunity I could not pass up.

The internship is designed to provide a learning experience in association management and leadership to a student who has an interest in a career in pharmacy association management and what a learning experience this summer has been.

I committed myself to keep my eyes and ears open in order to take advantage of every moment of the internship. I have gained a knowledge about the basics of office management, meeting planning, publications, membership maintenance, and finances.

My first lesson was that a career in association management is not a nine to five job. It is not unusual for us to spend ten hours a day in the office and then put in another two or three hours of work during the evening. As convention approached the days seemed to become longer. I guess I was functioning on the pure excitement and enjoyment of everything I was learning.



Christine Perry, Alpha, was selected as the 1990 Association Management Intern at the International Office.

I feel the most rewarding experience of the summer was actively participating in the final arrangements of the 31st Biennial Convention in Lexington, Kentucky. I was given the responsibility of designing and compiling the program, developing an agenda including the specific times and location of each program, and making sure every detail was complete to ensure the convention would be a success.

The most challenging experience I had was that of writing. Communication is one of the most important parts of association management. I have learned how to write letters to pharmaceutical companies asking for sponsorship, articles for publication, and relaying information to the membership. As Collegiate Representative on Grand

Council I will certainly be putting the communication skills I learned to work for LKS.

I received a first hand lesson in publishing the BLUE & GOLD TRIANGLE. editing articles, compiling material, selecting photographs, creating cutlines, and doing a rough layout were some of the areas I touched upon. Another project was updating the Member Manual for the 1990-1992 biennium. I incorporated changes made at convention into the MEMBER MANUAL and By-laws and wrote a brief history of LKS over the last biennium.

As a collegiate it was wonderful to have the opportunity to be exposed to the many services which LKS offers to the membership after graduation. Alumni newsletters, professional programming, networking, and continuing education.

Working with the budget was a learning experience. The majority of income comes from dues and member gifts. The budget doesn't allow for major unbudgeted expenses without generating offsetting income or cutting expenses. I also developed three new non-dues sources of income to help increase our revenue.

I am grateful to have been chosen to fill the Association Management Internship Position and the rewarding experience I had over the summer. Thank you to the Merck Company Foundation for sponsoring the Association Management Internship. I encourage all collegiates to apply for the Internship and take advantage of the program offered. For me, it was an experience of a lifetime that I will never forget.

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CHARLESTON - The Holy City...

... Site of the 1992 Biennial Convention

Charleston was built on a peninsula in 1670 where, as many Charlestonians will tell you, "the Ashley River and Cooper River meet to form the Atlantic Ocean." While cruising the Charleston Harbor, one can look at the beautiful skyline and see many steeples from Charleston's historical churches, thus the nickname - The Holy City. As you stroll down the city's cobblestone streets, you will find a new addition to the city, a beautiful park with Charleston benches, swings, water fountains to play in and a view of the Aircraft Carrier, Yorktown.

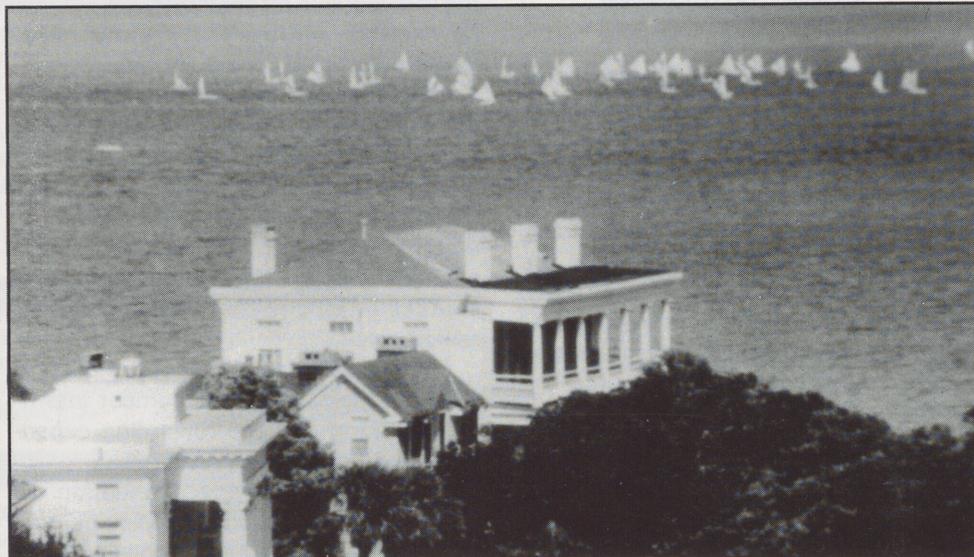
Charleston is noted for its many historic homes that can be toured includ-

ing Vice President John C. Calhoun's mansion. Within the Charleston area, one can visit several southern plantations, a maritime museum, golf at one of our many courses, and even swim at one of our beautiful beaches. You can also visit Fort Sumter where the first shots of the Civil War were fired or attend a play in one of the nation's oldest theaters, The Dockstreet.

Charleston is home of the Spoleto Arts Festival and the Wildlife Exposition. When all the azaleas and magnolias are in bloom, you can visit our parks and view the artwork of several local artists as they display them throughout the park.

Right outside the Omni Hotel, where the 1992 LKS Convention will be held, you can visit the old marketplace and purchase anything from antiques, to souvenirs to fruits and vegetables.

The Omega Chapter would like to invite you to visit Charleston for the 32nd Biennial Convention of Lambda Kappa Sigma and experience our city's southern hospitality, August 11-15, 1992. We're also planning exciting pre-convention touring with your vacation needs in mind! □



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